

Q Structure



The AltusQ 'Structure for Growth' Program

- Are you trying to kickstart the growth of your business but feel frustrated, unsure or plain exhausted by all there is to do?
- Or perhaps your business is growing rapidly but everything feels a bit out of control?

Gain clarity, energy and focus – and capitalise on the potential for growth that exists in your business.

Our ‘Structure for Growth’ program will help your business overcome the hurdles so often encountered by business during periods of growth or during difficult financial times.



The learnings you will gain

- A clear blueprint for growth that's engaging and inspires 'buy in' amongst your employees
- A clearer understanding of responsibilities and roles across the business to support and propel the company's growth in a planned and well-managed way
- Greater confidence in your decision-making, making it easier to take on new opportunities and meet new challenges
- A greater willingness amongst your team to share knowledge and responsibility, making growth more sustainable
- The ability to make more use of the talent and skills that already exist within your company
- Insights into skill gaps or resource deficiencies so that it's simpler to know where your efforts should be directed
- A business framework that's replicable, enabling you to use it again and again to support ongoing plans for growth
- A planned pathway to manage succession planning
- More energy and agility within your company to make the most of emerging opportunities
- Greater ability to anticipate changes in the marketplace and to respond faster
- More free time so you can focus on the strategic side of your business and less on the day-to-day details.

Benefit from an outside perspective to help you feel clearer and more certain about the best course of action to take.

Who will benefit?

You will gain immediate and long term benefits if you are a CEO, Business Owner or Manager and any of the following statements ring true for you:

- You're frustrated that you and your team have been talking about your vision for growth for a long time – but you're not any closer to making it happen.
- You feel like you're barely keeping up with what you need to do each day – and fear it's only a matter of time before a giant mess-up occurs.
- You know there is an opportunity in the marketplace, but you don't know whether or how you can assemble the right resources to pull it off.
- You want to delegate more so you can focus on the bigger picture, but you're struggling to break the dependency on your knowledge and experience.
- You understand the importance of building an environment that attracts and retains high calibre people, but you'd like guidance in working out how to create it.
- You need help with developing a structure and plan to promote staff within the company.
- You want to grow the business in a controlled way and establish a better organised structure now and for the future.

What does it entail?

The program can be tailored to include individual coaching sessions and/ or group workshops. This is more than just a training course – it ensures that the new behaviours learned are fully embedded using a combination of strategy, training and coaching techniques.

“It's been fantastic to go through the Structure for Growth program. It's given us a clearer context in which to make decisions. I'm now confident that our growth will happen in a directed way, rather than in a random, reactive manner.”

LEA HICKS
GENERAL MANAGER,
HIX GROUP

Q Strategy



Q Structure



Q Revenue



Q People



AltusQ: Our strengths



- Our people have collectively coached more than 2,000 businesses in the last 10 years.
- All coaches have a depth of experience in business, with more than half of our coaches having completed over 10,000 hours of coaching.
- Our coaches are fully qualified, and must regularly undertake comprehensive personal training and skills development.
- Our coaches bring a palpable energy, combined with excellent communication skills.
- We have proven, transferable IP that is strategic in its focus.
- Our business tools traverse the cultural and commercial, addressing the full scope of IQ, EQ and AQ.
- Our client relationships are built on transparency resulting in long term alliances built on depth of insight.

For further information,
please contact us on
1300 996 918 or visit
www.AltusQ.com.au

AltusQ experiential
coaching